

## **Residential Solar**





## FICO-based Pricing Matrix

FICO, Low	841	821	801	781	761	741	721	701	681
FICO, High	850	840	820	800	780	760	740	720	700
LOAN PRICING									
Maximum Loan Amount	\$125,000	\$125,000	\$125,000	\$100,000	\$100,000	\$75,000	\$75,000	\$50,000	\$50,000
Financing Fees	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
APR (YRS)									
25.5	9.90%	10.00%	10.10%	10.20%	10.30%	10.40%	10.50%	10.60%	10.70%
15.5	9.15%	9.25%	9.35%	9.45%	9.55%	9.65%	9.75%	9.85%	9.95%
7.5	8.50%	8.60%	8.70%	8.80%	8.90%	9.00%	9.10%	9.20%	9.30%



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APR (YRS)									
25.5	9.35%	9.35%	9.60%	9.60%	9.90%	9.90%	10.25%	10.25%	10.65%
15.5	8.60%	8.60%	8.85%	8.85%	9.10%	9.10%	9.50%	9.50%	9.90%
7.5	8.10%	8.10%	8.36%	8.36%	8.64%	8.64%	9.01%	9.01%	9.40%



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Financing Fees	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
APR (YRS)									
25.5	9.95%	10.10%	10.25%	10.40%	10.55%	10.70%	10.85%	11.00%	11.15%
15.5	9.25%	9.40%	9.55%	9.70%	9.85%	10.00%	10.15%	10.30%	10.45%
7.5	8.65%	8.80%	8.95%	9.10%	9.25%	9.40%	9.55%	9.70%	9.85%